

## 6<sup>th</sup> European Energy Forum

### What business model for energy in Europe?

*Between simple evolution and paradigm shift*

#### Monday 22 May

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- 09:30 Welcome coffee
- 10:00 Opening by Olivier Appert, Conseil Français de l'Énergie
- 10:15 Session 1 – **Technologies: what's new?**
- ▶ Jens Weinmann, ESMT *Germany*  
*How decentralized technologies have changed business models in Europe and the world*
  - ▶ Emmanuel Fages, Accenture *France*  
*Accenture Technology Vision: 5 trends driven by digital disruption*
  - ▶ Alessio Borriello, Acquirente Unico *Italy*  
*The Italian energy data platform*
  - ▶ Moderator: Mihkel Härm, World Energy Council Estonia *Estonia*
- 11:45 Coffee break
- 12:15 Session 2 – **Individuals and collectives behaviour: new values**
- ▶ Alain Chardon, Cap Gemini *France*  
*Digital : My Energy My Way*
  - ▶ Wolf-Peter Schill, DIW *Germany*  
*Prosumage of Solar Electricity: Pros, Cons, and the System Perspective*
  - ▶ Caroline Flaissier, Total *France*  
*The exponential prosumer: a quest for purpose in a digital world*
  - ▶ Moderator: Marco Margheri, World Energy Council Italy *Italy*
- 13:45 Lunch
- 14:45 Session 3 - **Electricity: business models and market design**
- ▶ Fabien Roques, Compass Lexecon & Université Paris Dauphine *France*  
*New business models to value flexibility in electricity markets*
  - ▶ Karla Agan, Estonian Energy *Estonia*  
*Digitalization of the Energy Sector: case study of Estonia*
  - ▶ Volker Stehman, Innogy *Germany*  
*Energy Transition or Electricity Transition?*
  - ▶ Moderator: Jean Eudes Moncomble, Conseil Français de l'Énergie *France*
- 16:15 Coffee break
- 16:45 Session 4 – **Centralised vs decentralised:** workshop by the World Energy Council
- ▶ Jean-Baptiste Galland, Enedis *France*
  - ▶ Grzegorz Gorski, ENGIE *France*
  - ▶ Ricardo Prata, EDP Distribuição *Portugal*
  - ▶ Moderator: Philip Lowe, World Energy Council *United Kingdom*
- 18:30 End of the first day

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- 08:30 Welcome coffee
- 09:00 **Session 5 – Mobility: where are we going?**
- ▶ Yannick Perez, Centrale Supélec *France*  
*Electromobility: some new business models in development*
  - ▶ Peter Vis, DG MOVE – European Commission *Belgium*  
*Cleaner transport & mobility: the 'problem child' of climate policy*
  - ▶ Ovarith Troeung, ENGIE *France*  
*Green Mobility: fostering energy (r)evolution in transports*
  - ▶ Moderator: Einari Kisel, World Energy Council *Estonia*
- 10:30 Coffee break
- 11:00 **Session 6 – When local authorities become smart**
- ▶ Jan Kowalczyk, Banner Group *Poland*  
*Unlocking smart capabilities for local authorities*
  - ▶ Juliette Dixon, RARE *France*  
*Good Data for Smart Planning: Regional observatories spearheading the energy data*
  - ▶ Charles-Edouard Delpierre, ENGIE *France*  
*Presentation and selection of references on Cities – ENGIE, Métier B2T*
  - ▶ Moderator: Carsten Rolle, Weltenergierat - Deutschland e.v. *Germany*
- 12:30 Lunch
- 13:30 **Session 7 – What new business model(s) for energy? – Roundtable**
- ▶ Marc Bussiéras, EDF *France*
  - ▶ Christophe Leininger, CRE *France*
  - ▶ Jan Kowalczyk, Banner Group *Poland*
  - ▶ Volker Stehman, Innogy *Germany*
  - ▶ Moderator: Jean Eudes Moncomble, Conseil Français de l'Énergie *France*
- 15:30 Closing by Jean-Marie Dauger, World Energy Council