



Regulations versus Free Energy Markets

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Roadmap 2050:80% domestic reduction in 2050
Efficient pathway: -25% in 2020 -40% in 2030 -60% in 2040

Need of additional Investment

- **Additional domestic investment: € 270 billion** annually during 2010-2050, equivalent to **1.5% of GDP**, of which key investments are in energy demand sectors
 - **power sector** and industry: € 35bn
 - built environment (**buildings**, appliances): € 75bn
 - transport (vehicles and **infrastructure**): € 150bn

Content

- **1. Energy technologies and infrastructures: the long term market inefficiency**
- **2. 2. Public policies needed in the electricity markets in view of decarbonisation**

1. Energy technologies and infrastructures: the long term market inefficiency

- Values 1 : short term efficiency, reducing costs, lower price, opening consumer choices
- Values 2: Long term goals: innovation, long term security of supply, sustainability, climate, long term availability (fuel resources),
- Current policies /institutional regime reflects values 1 at the detriment of value 2
- How value 2 could be secured?
 - With unbundling, de-integration, competition policies
 - Beliefs that market could deliver long term technologies and infrastructures

1.1. Market failures and long term inefficiency

- **Markets can provide strong incentives to short term efficiency**
 - (short term coordination in electricity generation)
- **But markets create risks**
- Risks raise the cost of capital ; so no capital intensive intensive
 - Despite what Capital asset Pricing Model could say about diversifiable risk
- **But market could not deliver for long term goals**
- Need of public support **for innovation RD and learning**
- **Need of public coordination** with long term view for development of **infrastructures** and large upfront costs investment
- Investment can be “**de-risked**” through greater public intervention
- If policy interventions, **need of clarity** for long term investments: stability of policies for no other risks (ex. Carbon regime)
- **But Market could not deliver for innovation and learning investment**

1.2. Complementarity of overall planning and market

Necessity **to produce a long term planning generation and demand-side resource mix out** that is consistent with decarbonisation and long term security objectives

To underpin the strategic development of the network.

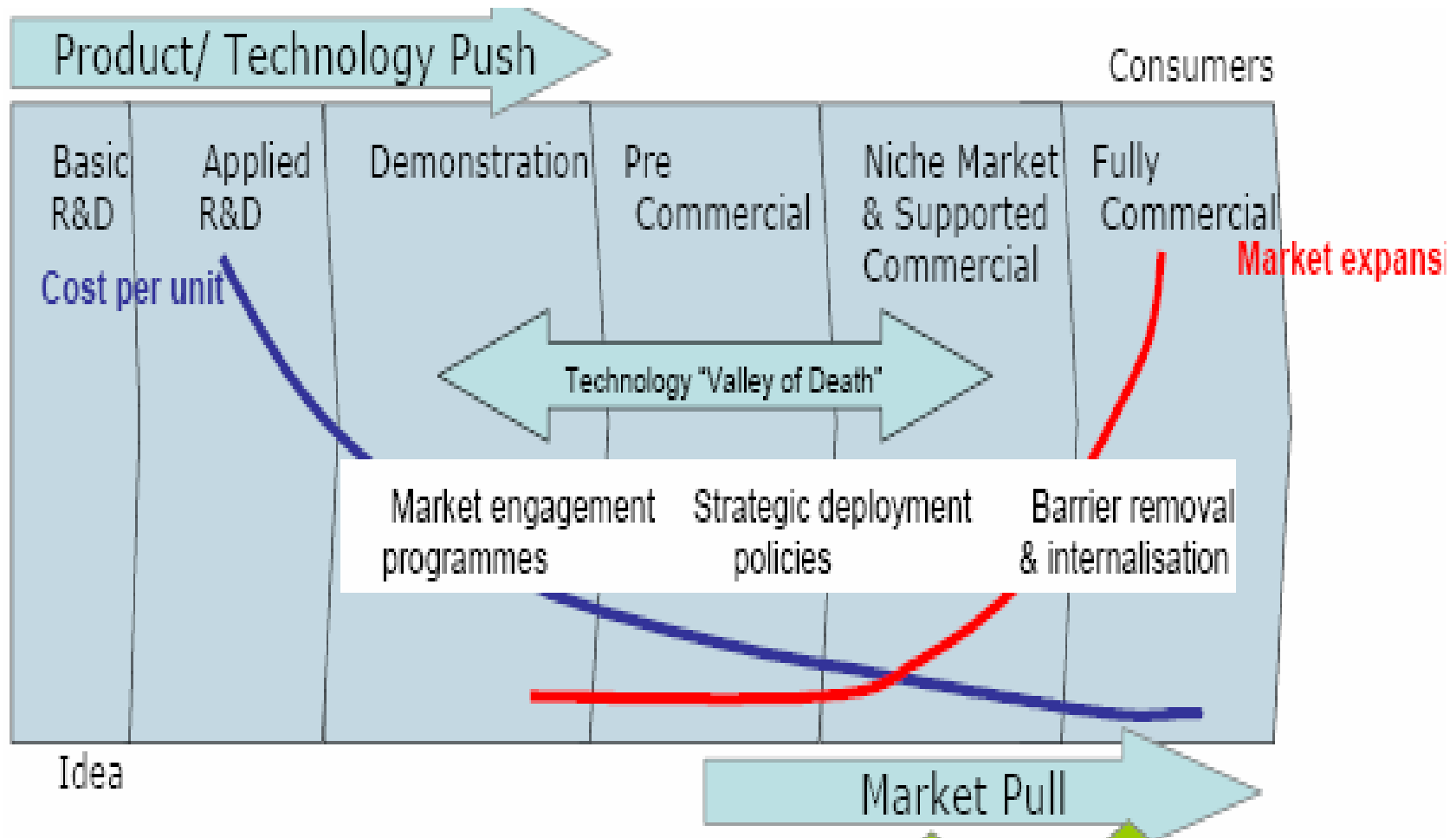
It is not as a move away from the market and toward central planning

However, decarbonised, reliable and affordable power sector **relies on the development of resources that may not be developed without a coordinated strategic view** and a public support

1.3. Innovation : RD&D et deployment

- Innovation is essential to develop the required new technologies.
- Without effective policies to **alleviate the private costs of innovation (no appropriation of social benefits)**, there will be underinvestment in R&D.
- Idem for the balance between the learning cost and externalities of learning
- In the learning process, **path dependencies** due to institutions, **risk-aversion** , **network effects** and **improvement of incumbent technologies** prevent a quick roll out.
- Learning investment are crucial
- Some technologies require a completely new underlying infrastructure. (CCS)

They should cross the « death valley » to be economically ready when carbon price becomes high



Barriers to learning investment and the precommercial deployment

- **With CCS systems, nuclear (re-learning) and off-shore windpower** (at a less extent)
 - Technological uncertainty
 - Innovation chain is too long , too complex and imperfect to be driven by price anticipation for any low carbon technology
 - **Electricity market risks:** *risks are on the producers*
 - *On CCs project “The most important part of the whole story is that we are operating in a liberalized power market “(L. Stormberg, Vattenfall, 2008).*
 - Uncertainty on climate policy and the long term price of carbon
 - Uncertainty on the price of fuel
 - The high upfront cost and long lead time: need of revenue foreseeability/stability

1.4. Energy efficiency : innovative financing

- **Energy efficiency policy is needed to overcome market failures in all sectors**
- The key role of information
- **Role of standards** (and obligation on manufacturers : automobile and CAFE)
- **Financial incentives with innovative financing**
- Obligation on energy suppliers
- The role of local communities, cities, administrations

Example of KfW's Support for Energy Efficiency in Residential Buildings

Importance of retrofit and insulation in the German « Energy Concept »

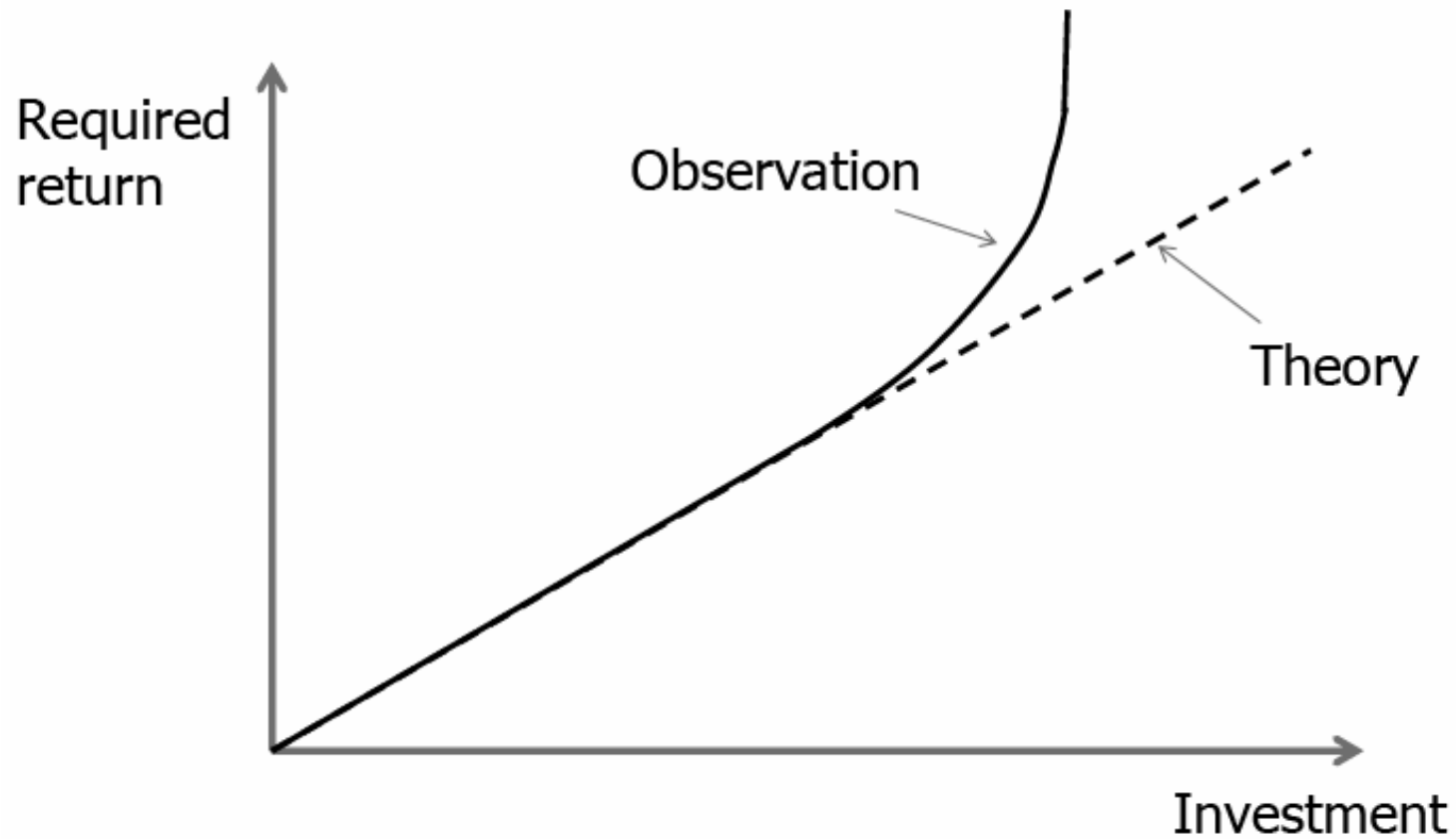
– 2% Retrofit rate and each retrofit has to be deep

- KfW a public bank
 - Financed mainly through bonds / partially government
 - ½ of its loans to habitation
 - **80% of total support in Germany in insulation program**
 - Higher retrofit depth / higher support
- Example of support conditions:
 - Retrofit to KfW 100: 2.57% fixed interest, 5% loan relief
 - Retrofit to KfW 55: 2.57% fixed interest, 12.5% loan relief

1.5. Need of long term arrangements to manage risks for getting finance

- Development of capital intensive equipment in low carbon technologies
 - Risk shifted to the producers with market regime
 - Important risk premium

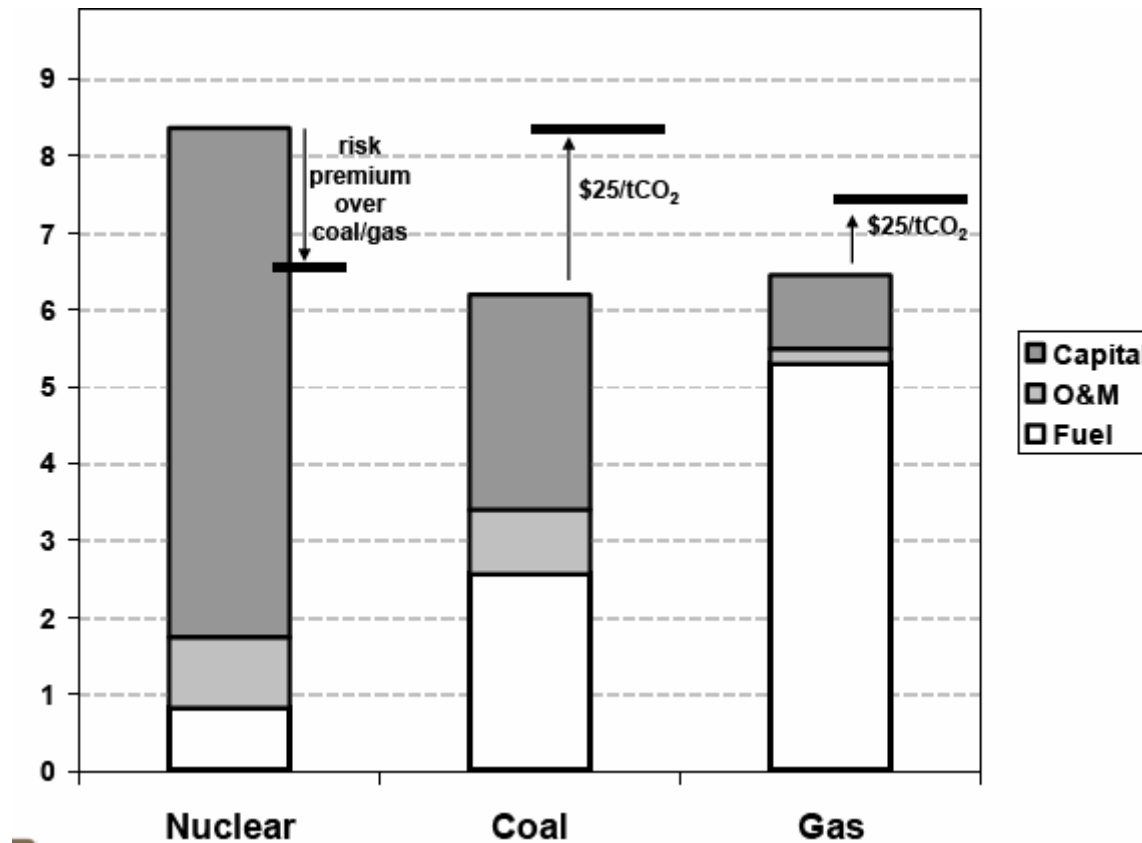
Reality of investment of energy companies under financial governance



Effect of risk premium on large investment (nuclear case)

Nuclear could be competitive if risk premium of 3% in loan could be suppressed,

(Source : 2009 MIT report update . Reference to 3500-3800 \$/kW)



NB: Risk premium eliminated : nuclear cost decreases from 8.4 to 6.6 ¢/kWh and becomes competitive with coal and gas at \$7/mmBtu), even in the absence of carbon charge.

2. Public policies needed in the electricity markets in view of decarbonisation

- Power sector key to 'decarbonise' the economy

CCS , Nuclear and large sized renewables would displace coal- and gas fired generation and follow demand growth countries

- Low carbon technologies in power generation :

- Capital intensive (large-sized as well as low-sized)

- Major low carbon technologies are still in the innovation process:

- the problem of crossing the death valley

- Old new technology need re-learning and radical safety improvement

- No adequation of present market regime of electricity system with characters of low carbon technologies

- Need of subsidization to production (example of FIT stable on 15 y)

- Need of new sharing risk

- Need of government monitoring of transition

Policies will increase market disqualification and self-maintain the need of regulation

- Induced effects of variable production windpower and solar development pulled by FIT
- low/unpredictable market prices driven by high levels of low-running-cost low-carbon plant after deployment with subsidization (windpower, nuclear, CCS)
 -
- A market has two main roles:
 - Short term signal for merit order and scarcity
 - Long term signal of need for investment and (hopefully remunerate it
- Extensive wind has two price effects:
 - reduces average price
 - Makes price very volatile
- This undermines role of market for the long term with two issues
 - low term supply security
 - Investment in capital intensive equipment

The inefficiency of carbon price signal in electricity market regime



EU ETS price 2005-2008

- CO2 permit Price volatility
- **Uncertainty on climate policy and the price of carbon after the 3rd period and in the Post Kyoto**
- No way to anticipate obsolescence of existing carbon equipment
- Uncertain competitiveness of low carbon options (CCS, nuclear ,wind offshore)

Policies of technology deployment in the market

From adaptation of market regime to...

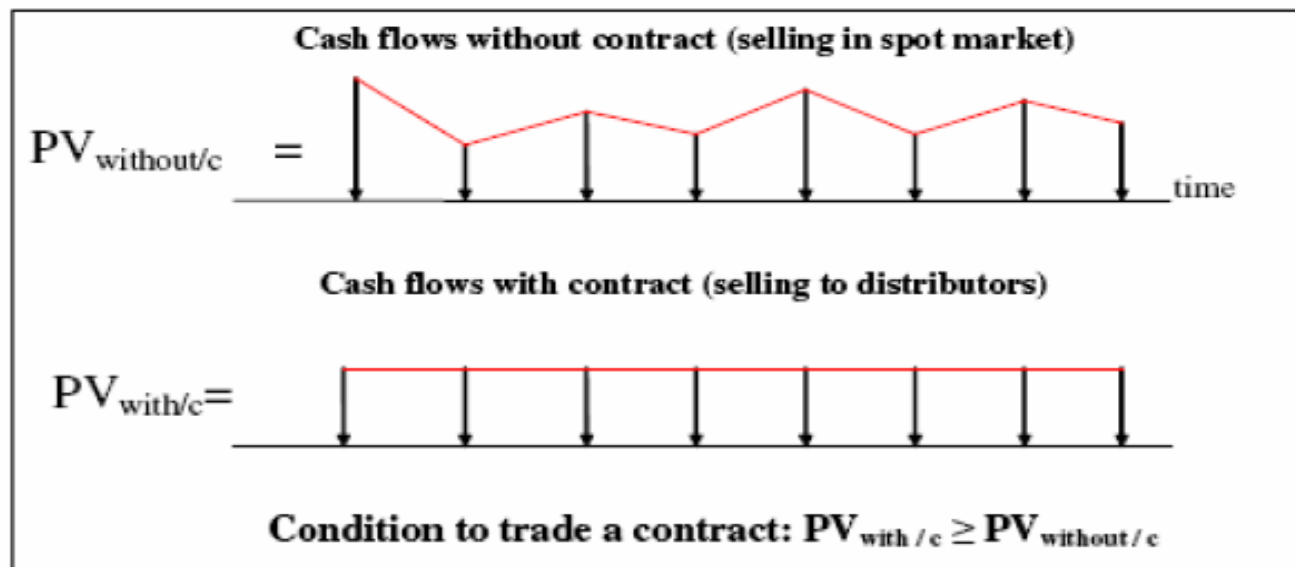
- Investment support:
 - Direct subsidy/tax credit
 - Subsidy by a dedicated trust fund (for instance for CCS)
- Mandate
 - obligation on carbon plant to be equipped by CCS from 2020(emissions standard on coal)
 - Low carbon portfolio obligation
- Subsidy to production: **COST and RISK on state and consumers**
 - **Feed in subsidies (with an obligation to purchase by distributors or historic suppliers)**
 - Guarantee CO2 price for CCS, nuclear, Windpower(option contract with government)
 - **Long term contracts on physical electricity or option contracts with public agency**

Intervene to transfer risk directly from investors to consumers

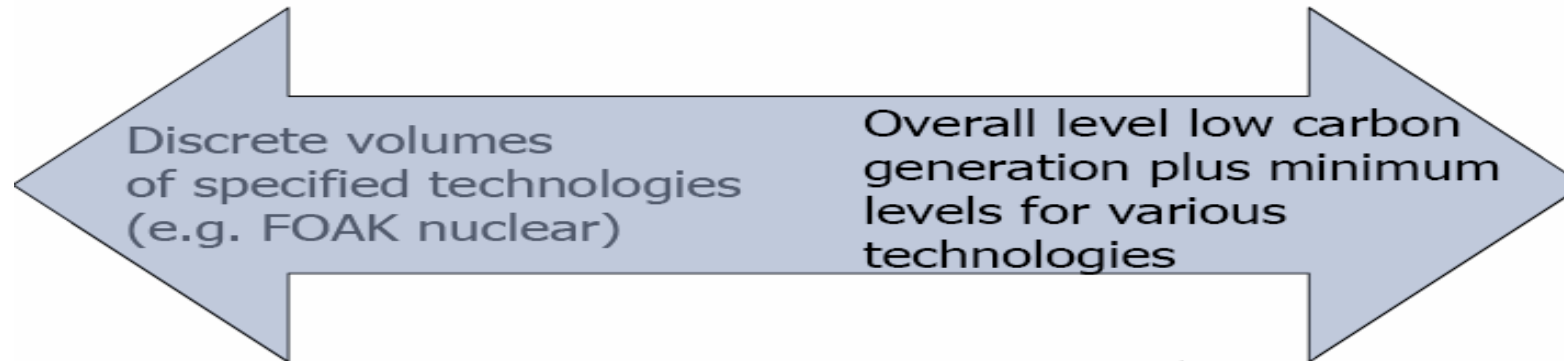


How?

Through signing long term contracts



... to dramatic change of market regime



- From tender for some volumes of RES, nuclear and CCS

to Tender for all low carbon capacity

– Type (and perhaps location) specified

Less and less market share for non supported electricity: an implicit paradigm shift

Market only for operational coordination: Capacity continues to compete day-to-day

Some new issues

As Risks are shifted to the State and finally paid by consumers...

- Which risks are best allocated to State / investor / operator?
- Risks of planning errors
- Capture of the regulator:
 - influence of new constituencies on the design of instruments
- Design of instruments to be relevant to the maturity of technology (examples of PV feed-in tariffs)
- Design of instruments to be preferred: those who do not add risks

There is an **inherent contradiction** between **the market spirit behind some directives and the Competition policy** and **the pursuit of long term goals**

3. Conclusion for relevant scenarios

- If The Roadmap 2050 is taken as a relevant example, this scenario not reachable without sound reforms
- Market could not deliver in electricity and gas markets low carbon technologies and investment in infrastructures (network and building)
- Few would happen without recognition of a large role for public coordination
 - Leaving coordination entirely to the market might result in late deployment and fragmented networks and markets.
 - Dramatic stake of changing institutions and regulation
- Scenarios must clearly be dissociated between
 - those with market based market oriented and
 - those with strong governance, public coordination and hybride regime

Annex

Need of long term arrangements to manage risks for getting finance

- Development of infrastructures under long term coordination:
 - HV lines, supergrid, interconnexion
 - Natural monopoly and regulation
 - Easier to finance than production investment
 - Model of merchant lines valuable in context of mature network
 - But important need for coordination for supergrid, interco and gas pipes lines, etc.
 - specific risks of social acceptability
- Development of capital intensive equipment in low carbon technologies
 - Risk shifted to the producers with market regime
 - Important risk premium